

Flughafen Wien AG

Logistics - Austria



Hold (old: Hold)

14.02.2025

EUR 60.00 (old: EUR 60.00)

Sustained passenger growth, but with less momentum into FY'25

Topic: Yesterday, FWAG released solid January traffic results that showed a seasonal shift in passenger mix, which should revert back to its mean. In detail:

FWAG started well into the year with solid January passenger growth of 4.8% yoy to 2.44m pax (vs. eNuW: 2.39m). Here, VIE grew by 3.4% yoy to 1.89m pax (78% of passengers), whereas MLA and KSC continued with strong momentum of 9% yoy and 22% yoy growth (22% of passengers).

Passenger mix shift towards local to revert back. Although VIE passengers grew by 3.4% yoy, the mix shifted notably towards local passengers (82% of pax vs. 80% in Jan'24; + 6% yoy) and the share of important transfer passengers has declined to 18% of pax (vs. 20% in Jan'24; -7.2% yoy). The combination of strong growth in long-haul destinations such as Far East (+38% yoy), North America (+11% yoy) and Africa (+22% yoy), which usually have a higher transfer share, while the overall seat-load-factor is seasonally down (passengers per movement: -1% yoy) at the same time, might imply a seasonally weak seat-load-factor in short-haul destinations. We expect this effect to revert back during the course of the year (eNuW: transfer share of 21% in FY'25e), as utilization rates are expected to rise again during summer. Mind you, transfer passengers are very important for hubs like VIE, as they usually spend more on retail and restaurants than local passengers and contribute twice in terms of passenger fees.

Passenger momentum to decrease: Going forward, we expect the strong momentum seen until 2024, to slow down in FY'25e, as last years passenger records created a tough comparable base. All in all, we expect passenger growth rates to decrease to low single digits for the next months, with an **overall growth of 2.4% yoy in FY'25e**. - see p. 2 for details

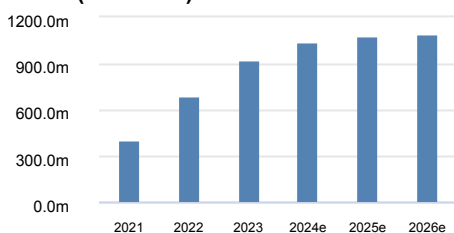
Moreover, FWAG will report FY'24 figures on 3rd March 2025, which we expect to come in a strong with € 1,038m in sales (+11% yoy) and an EBITDA of € 429m (+9% yoy). Looking into this year, the company released a FY'25e guidance with sales of c. € 1.08bn (eNuW: € 1.08bn, +4% yoy) and an EBITDA of c. € 440m (eNuW: € 439m, +2% yoy), under the assumption of c. 42m passengers on group level (eNuW: 42.4m).

Against this backdrop, we reiterate our **HOLD recommendation** with an unchanged **PT of € 60.00**, based on DCF.

Y/E 31.12 (EUR m)	2021	2022	2023	2024e	2025e	2026e
Sales	407.0	692.7	931.5	1,038.0	1,082.8	1,098.3
Sales growth	22.0%	70.2%	34.5%	11.4%	4.3%	1.4%
EBITDA	154.4	295.9	393.6	428.6	438.9	431.5
Net debt (if net cash=0)	150.7	-149.1	-361.9	-432.4	-362.7	-294.5
FCF	45.1	277.1	287.0	181.2	61.9	67.5
Net Debt/EBITDA	1.0	0.0	0.0	0.0	0.0	0.0
EPS pro forma	0.05	1.26	2.01	2.38	2.45	2.33
EBITDA margin	37.9%	42.7%	42.2%	41.3%	40.5%	39.3%
ROCE	1.1%	9.1%	13.6%	14.4%	14.1%	12.9%
EV/sales	11.7	6.5	4.6	4.1	4.0	4.0
EV/EBITDA	31.0	15.2	10.9	9.8	9.8	10.1
PER	1089.6	42.3	26.5	22.4	21.7	22.9
Adjusted FCF yield	4.2%	8.7%	8.3%	6.9%	6.4%	6.4%

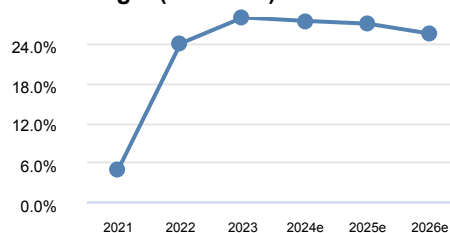
Source: Company data, NuWays, Close price as of 03.02.2025

Sales (2021-26e)



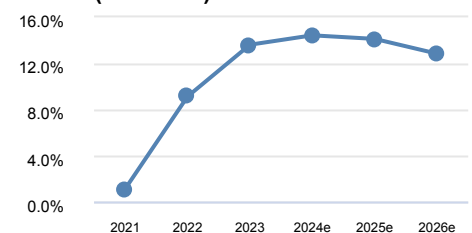
Source: NuWays Research

EBIT margin (2021-26e)

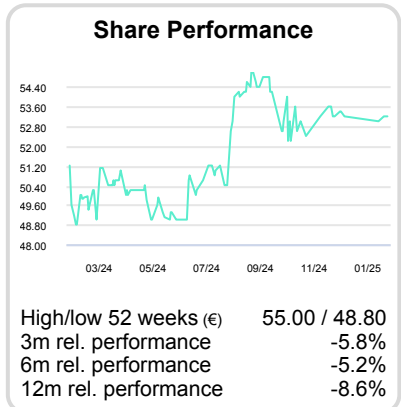


Source: NuWays Research

ROCE (2021-26e)



Source: NuWays Research



Market data

Share price (in €)	53.20
Market cap (in € m)	4462.1
Number of shares (in m pcs)	83.9
Enterprise value (in € m)	4289.8
Ø trading volume (6 months)	3,986

Identifier

Bloomberg	FLU AV
Reuters	VIEV.VI
WKN	A2AMK9
ISIN	AT00000VIE62

Key shareholders

IFM	44.0%
State of Lower Austria	20.0%
City of Vienna	20.0%
Employee Foundation	10.0%
Free Float	6.0%

Estimates changes

	2024e	2025e	2026e
Sales	0%	0%	0%
EBIT	0%	-0%	-0%
EPS	0%	-0%	-0%

Comment on changes

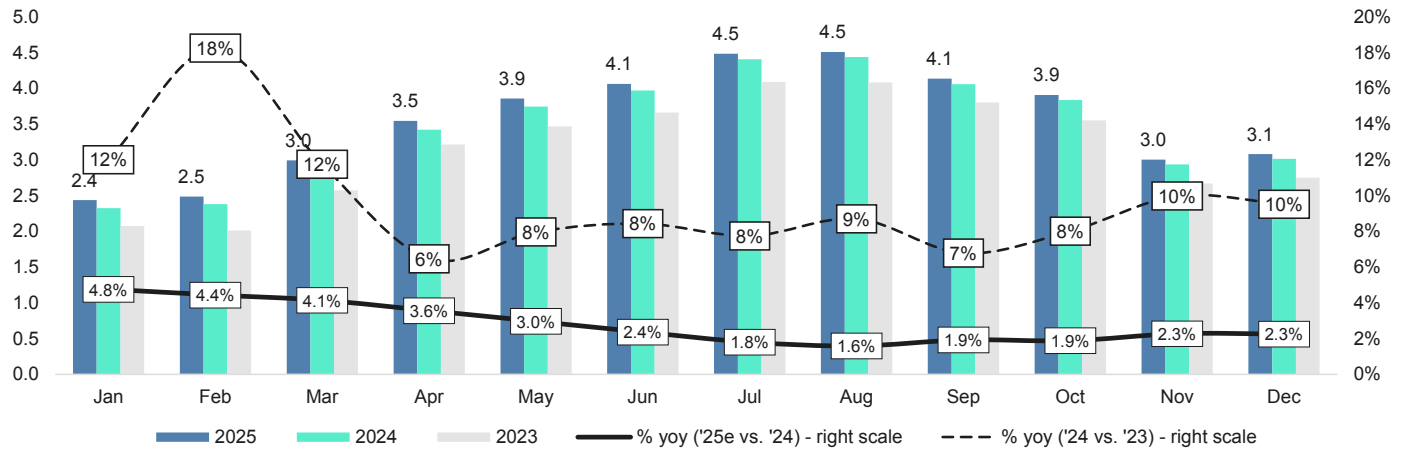
Company description

Flughafen Wien AG is the operator of Vienna International Airport VIE and holds strategic investments in the international airports Malta and Kosice.

Guidance

- FY'25 Sales: c. € 1.08bn
- FY'25 EBITDA: c. € 440m
- FY'25 Net Income (b.m.): c. € 230m

Estimated passenger development 2025e (in m)



Source: Company data, NuWays

Financials

Profit and loss (EUR m)	2021	2022	2023	2024e	2025e	2026e
Net sales	407.0	692.7	931.5	1,038.0	1,082.8	1,098.3
<i>Sales growth</i>	22.0%	70.2%	34.5%	11.4%	4.3%	1.4%
Increase/decrease in finished goods and work-in-process	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	407.0	692.7	931.5	1,038.0	1,082.8	1,098.3
Other operating income	23.8	20.3	10.1	13.0	12.0	11.0
Material expenses	29.8	44.5	54.1	57.5	59.6	60.8
Personnel expenses	196.7	272.3	349.4	401.9	426.3	443.5
Other operating expenses	49.9	100.3	144.7	163.0	170.0	173.4
Total operating expenses	252.6	396.8	538.0	609.4	643.9	666.8
EBITDA	154.4	295.9	393.6	428.6	438.9	431.5
Depreciation	134.1	131.1	131.8	142.3	144.8	150.0
EBITA	20.3	164.9	261.8	286.3	294.1	281.5
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Impairment charges	0.4	-2.3	0.0	0.0	0.0	0.0
EBIT (inc revaluation net)	20.0	167.2	261.8	286.3	294.1	281.5
Interest income	2.0	4.4	15.9	17.9	11.5	8.4
Interest expenses	13.1	13.5	20.4	2.1	2.1	2.1
Investment income	0.7	-0.2	0.4	0.0	0.0	0.0
Financial result	-10.4	-9.3	-4.1	15.7	9.4	6.2
Recurring pretax income from continuing operations	9.5	157.9	257.7	302.0	303.5	287.8
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	9.5	157.9	257.7	302.0	303.5	287.8
Income tax expense	2.9	29.8	69.1	78.5	72.8	69.1
Net income from continuing operations	6.6	128.1	188.6	223.5	230.6	218.7
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
Net income	6.6	128.1	188.6	223.5	230.6	218.7
Minority interest	2.9	20.2	20.1	24.2	25.0	23.7
Net profit (reported)	3.7	107.9	168.4	199.3	205.7	195.0
Average number of shares	83.9	83.9	83.9	83.9	83.9	83.9
EPS reported	0.04	1.29	2.01	2.38	2.45	2.33

Profit and loss (common size)	2021	2022	2023	2024e	2025e	2026e
Net sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
<i>Sales growth</i>	22.0%	70.2%	34.5%	11.4%	4.3%	1.4%
Increase/decrease in finished goods and work-in-process	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Other operating income	5.8%	2.9%	1.1%	1.3%	1.1%	1.0%
Material expenses	7.3%	6.4%	5.8%	5.5%	5.5%	5.5%
Personnel expenses	48.3%	39.3%	37.5%	38.7%	39.4%	40.4%
Other operating expenses	12.3%	14.5%	15.5%	15.7%	15.7%	15.8%
Total operating expenses	62.1%	57.3%	57.8%	58.7%	59.5%	60.7%
EBITDA	37.9%	42.7%	42.2%	41.3%	40.5%	39.3%
Depreciation	32.9%	18.9%	14.1%	13.7%	13.4%	13.7%
EBITA	5.0%	23.8%	28.1%	27.6%	27.2%	25.6%
Amortisation of goodwill	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Amortisation of intangible assets	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Impairment charges	0.1%	-0.3%	0.0%	0.0%	0.0%	0.0%
EBIT (inc revaluation net)	4.9%	24.1%	28.1%	27.6%	27.2%	25.6%
Interest income	0.5%	0.6%	1.7%	1.7%	1.1%	0.8%
Interest expenses	3.2%	1.9%	2.2%	0.2%	0.2%	0.2%
Investment income	0.2%	-0.0%	0.0%	0.0%	0.0%	0.0%
Financial result	neg.	neg.	neg.	1.5%	0.9%	0.6%
Recurring pretax income from continuing operations	2.3%	22.8%	27.7%	29.1%	28.0%	26.2%
Extraordinary income/loss	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Earnings before taxes	2.3%	22.8%	27.7%	29.1%	28.0%	26.2%
Tax rate	30.4%	18.9%	26.8%	26.0%	24.0%	24.0%
Net income from continuing operations	1.6%	18.5%	20.2%	21.5%	21.3%	19.9%
Income from discontinued operations (net of tax)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net income	1.6%	18.5%	20.2%	21.5%	21.3%	19.9%
Minority interest	0.7%	2.9%	2.2%	2.3%	2.3%	2.2%
Net profit (reported)	0.9%	15.6%	18.1%	19.2%	19.0%	17.8%

Source: Company data, NuWays

Balance sheet (EUR m)	2021	2022	2023	2024e	2025e	2026e
Intangible assets	165.6	159.2	156.2	156.2	156.2	156.2
Property, plant and equipment	1,403.9	1,339.2	1,324.3	1,371.9	1,537.1	1,687.1
Financial assets	191.8	189.5	182.2	182.2	182.2	182.2
FIXED ASSETS	1,761.3	1,687.9	1,662.7	1,710.3	1,875.5	2,025.5
Inventories	6.4	7.3	7.7	8.5	8.9	9.0
Accounts receivable	110.7	100.7	106.8	119.0	124.2	125.9
Other assets and short-term financial assets	14.2	0.0	0.0	0.0	0.0	0.0
Liquid assets	181.3	429.0	417.2	487.5	417.7	349.5
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	312.5	537.1	531.7	615.0	550.8	484.5
TOTAL ASSETS	2,073.8	2,224.9	2,194.4	2,325.4	2,426.3	2,510.0

SHAREHOLDERS EQUITY	1,210.0	1,323.6	1,422.6	1,511.1	1,585.3	1,644.6
MINORITY INTEREST	104.5	124.9	133.9	158.1	183.0	206.7
Long-term liabilities to banks	280.6	200.0	0.0	0.0	0.0	0.0
Bonds (long-term)	0.0	0.0	0.0	0.0	0.0	0.0
other interest-bearing liabilities	0.0	54.8	55.3	55.0	55.0	55.0
Provisions for pensions and similar obligations	167.4	173.9	190.4	190.4	190.4	190.4
Other provisions and accrued liabilities	63.4	69.3	100.6	112.6	112.6	112.6
NON-CURRENT LIABILITIES	511.5	498.0	346.2	358.0	358.0	358.0
Short-term liabilities to banks	51.3	25.0	0.1	0.1	0.0	0.0
Accounts payable	29.8	35.3	39.0	45.5	47.5	48.1
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0
Accrued taxes	8.0	32.2	71.5	71.5	71.5	71.5
Other liabilities (incl. from lease and rental contracts)	132.0	158.8	160.5	160.5	160.5	160.5
Deferred taxes	26.8	27.2	20.5	20.5	20.5	20.5
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT LIABILITIES	247.8	278.5	291.7	298.2	300.1	300.7
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	2,073.8	2,224.9	2,194.4	2,325.4	2,426.3	2,510.0

Balance sheet (common size)	2021	2022	2023	2024e	2025e	2026e
Intangible assets	8.0%	7.2%	7.1%	6.7%	6.4%	6.2%
Property, plant and equipment	67.7%	60.2%	60.3%	59.0%	63.4%	67.2%
Financial assets	9.2%	8.5%	8.3%	7.8%	7.5%	7.3%
FIXED ASSETS	84.9%	75.9%	75.8%	73.6%	77.3%	80.7%
Inventories	0.3%	0.3%	0.3%	0.4%	0.4%	0.4%
Accounts receivable	5.3%	4.5%	4.9%	5.1%	5.1%	5.0%
Other assets and short-term financial assets	0.7%	0.0%	0.0%	0.0%	0.0%	0.0%
Liquid assets	8.7%	19.3%	19.0%	21.0%	17.2%	13.9%
Deferred taxes	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Deferred charges and prepaid expenses	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CURRENT ASSETS	15.1%	24.1%	24.2%	26.4%	22.7%	19.3%
TOTAL ASSETS	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

SHAREHOLDERS EQUITY	58.3%	59.5%	64.8%	65.0%	65.3%	65.5%
MINORITY INTEREST	5.0%	5.6%	6.1%	6.8%	7.5%	8.2%
Long-term liabilities to banks	13.5%	9.0%	0.0%	0.0%	0.0%	0.0%
Bonds (long-term)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
other interest-bearing liabilities	0.0%	2.5%	2.5%	2.4%	2.3%	2.2%
Provisions for pensions and similar obligations	8.1%	7.8%	8.7%	8.2%	7.8%	7.6%
Other provisions and accrued liabilities	3.1%	3.1%	4.6%	4.8%	4.6%	4.5%
NON-CURRENT LIABILITIES	24.7%	22.4%	15.8%	15.4%	14.8%	14.3%
Short-term liabilities to banks	2.5%	1.1%	0.0%	0.0%	0.0%	0.0%
Accounts payable	1.4%	1.6%	1.8%	2.0%	2.0%	1.9%
Advance payments received on orders	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Accrued taxes	0.4%	1.4%	3.3%	3.1%	2.9%	2.9%
Other liabilities (incl. from lease and rental contracts)	6.4%	7.1%	7.3%	6.9%	6.6%	6.4%
Deferred taxes	1.3%	1.2%	0.9%	0.9%	0.8%	0.8%
Deferred income	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CURRENT LIABILITIES	12.0%	12.5%	13.3%	12.8%	12.4%	12.0%
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Source: Company data, NuWays

Cash flow statement (EUR m)	2021	2022	2023	2024e	2025e	2026e
Net profit/loss	17.9	137.4	188.6	223.5	230.6	218.7
Depreciation of fixed assets (incl. leases)	134.1	131.1	131.8	142.3	144.8	150.0
Amortisation of goodwill & intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Other costs affecting income / expenses	14.1	-1.1	1.4	0.0	0.0	0.0
Cash flow from operating activities	65.3	297.7	350.9	316.2	283.9	287.5
Increase/decrease in inventory	-0.4	-0.9	-0.3	-0.9	-0.4	-0.1
Increase/decrease in accounts receivable	-55.2	12.2	-6.1	-12.2	-5.1	-1.8
Increase/decrease in accounts payable	0.0	38.6	3.7	6.5	2.0	0.7
Increase/decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in working capital	-55.7	49.9	-2.7	-6.6	-3.5	-1.2
Cash flow from operating activities	105.7	337.6	384.8	371.2	371.9	367.5
CAPEX	60.7	60.5	97.8	190.0	310.0	300.0
Payments for acquisitions	0.1	0.0	0.0	0.0	0.0	0.0
Financial investments	-15.2	287.8	58.8	24.0	-49.3	-50.0
Income from asset disposals	6.7	43.9	0.0	0.0	0.0	0.0
Cash flow from investing activities	-38.8	-304.5	-156.6	-214.0	-260.7	-250.0
Cash flow before financing	66.9	33.1	152.5	46.5	-20.3	-18.2
Increase/decrease in debt position	-116.4	-51.6	-224.5	-0.3	-0.1	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	75.7	110.7	131.5	135.7
Others	0.0	0.0	-1.3	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	-116.4	-51.6	-301.5	-111.0	-131.6	-135.7
Increase/decrease in liquid assets	-49.5	-18.4	-73.3	46.3	-20.4	-18.2
Liquid assets at end of period	123.6	105.2	31.9	78.2	57.7	39.5

Key ratios (EUR m)	2021	2022	2023	2024e	2025e	2026e
P&L growth analysis						
Sales growth	22.0%	70.2%	34.5%	11.4%	4.3%	1.4%
EBITDA growth	185.5%	91.7%	33.0%	8.9%	2.4%	-1.7%
EBIT growth	-123.1%	737.8%	56.6%	9.3%	2.7%	-4.3%
EPS growth	-105.1%	2787.8%	56.1%	18.3%	3.2%	-5.2%
Efficiency						
Sales per employee	83.8	147.2	193.1	209.7	218.7	221.9
EBITDA per employee	31.8	62.9	81.6	86.6	88.7	87.2
No. employees (average)	4,858	4,704	4,823	4,950	4,950	4,950
Balance sheet analysis						
Avg. working capital / sales	17.7%	8.1%	8.7%	7.5%	7.4%	7.7%
Inventory turnover (sales/inventory)	5.7	3.9	3.0	3.0	3.0	3.0
Accounts receivable turnover	99.3	53.1	41.9	41.9	41.9	41.9
Accounts payable turnover	26.7	18.6	15.3	16.0	16.0	16.0
Cash flow analysis						
Free cash flow	45.1	277.1	287.0	181.2	61.9	67.5
Free cash flow/sales	11.1%	40.0%	30.8%	17.5%	5.7%	6.1%
FCF / net profit	252.6%	201.7%	152.2%	81.1%	26.8%	30.9%
Capex / sales	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Solvency						
Net debt	150.7	-149.1	-361.9	-432.4	-362.7	-294.5
Net Debt/EBITDA	1.0	0.0	0.0	0.0	0.0	0.0
Dividend payout ratio	0.0%	59.9%	65.7%	66.0%	66.0%	66.0%
Interest paid / avg. debt	3.8%	3.7%	10.5%	1.3%	3.9%	3.9%
Returns						
ROCE	1.1%	9.1%	13.6%	14.4%	14.1%	12.9%
ROE	0.3%	8.2%	11.8%	13.2%	13.0%	11.9%
Adjusted FCF yield	4.2%	8.7%	8.3%	6.9%	6.4%	6.4%
Dividend yield	0.0%	1.4%	2.5%	2.9%	3.0%	2.9%
DPS	0.0	0.8	1.3	1.6	1.6	1.5
EPS reported	0.04	1.29	2.01	2.38	2.45	2.33
Average number of shares	83.9	83.9	83.9	83.9	83.9	83.9
Valuation ratios						
P/BV	3.7	3.4	3.1	3.0	2.8	2.7
EV/sales	11.7	6.5	4.6	4.1	4.0	4.0
EV/EBITDA	31.0	15.2	10.9	9.8	9.8	10.1
EV/EBIT	239.6	26.8	16.4	14.7	14.6	15.5

Source: Company data, NuWays

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Company	Disclosures
Flughafen Wien AG	2

Historical target price and rating changes for Flughafen Wien AG

Company	Date	Analyst	Rating	Target Price	Close
Flughafen Wien AG	13.12.2024	Wendisch, Henry	Hold	EUR 60.00	EUR 53.40
	16.10.2024	Wendisch, Henry	Hold	EUR 61.00	EUR 52.20
	12.07.2024	Wendisch, Henry	Hold	EUR 59.00	EUR 50.20
	13.03.2024	Wendisch, Henry	Hold	EUR 58.00	EUR 50.20
	28.02.2024	Wendisch, Henry	Hold	EUR 57.00	EUR 50.00

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The adj. FCF method is based on the assumption that investors purchase assets only at a price (enterprise value) at which the operating cash flow return after taxes on this investment exceeds their opportunity costs in the form of a hurdle rate of 7.5%. The operating cash flow is calculated as EBITDA less maintenance capex and taxes.

Within the framework of the DCF approach, the future free cash flows are calculated initially on the basis of a fictitious capital structure of 100% equity, i.e. interest and repayments on debt capital are not factored in initially. The adjust-

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According to Article 4(1) No. i of the delegated regulation 2016/958 supplementing regulation 596/2014 of the European Parliament, further information regarding investment recommendations of the last 12 months are published under: www.nuways-ag.com

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