Others - Germany



Buy (old: Buy) 24.01.2025

EUR 5.50 (old: EUR 5.50)

Sahin released following 4 consecutive losses

Topic: Following Tuesday's loss in the UCL against Bologna, a team that had so far not won a game in the campaign, management decided to part ways with head coach Nuri Sahin.

According to CSO Lars Ricken, management lost faith that Sahin, who just took over from Edin Terzic in Summer 2024, is still able to achieve the sporting objectives for the current season. In our view, this step is totally sensible following 4 consecutive losses to start 2025 as well as only one win from the last nine games and 10th place in the Bundesliga. Even the, until Tuesday, good performances in the UCL could not hide the fact that the team is underperforming this season. Mind you, BVB ranks 4th in squad value but is currently 7 points behind the crucial 4th place in the league table (UCL qualification), lagging teams like Freiburg, Bremen or Mainz, which in fact have a lower combined squad value. Given this situation, the release of Sahin was unavoidable in order to still achieve the goal of a Top-4 finish.

For the game against Bremen on Saturday, Under-19 coach Mike Tullberg will be in temporarily in charge. We expect a new coach to be announced next week before the away game against Heidenheim.

In our view, the team clearly has the strength and quality to achieve this with 48 points still to be awarded. Yet, qualification for the UCL is at risk, as it does also does not seem like Germany will be awarded an extra spot again given that the association currently ranks 6th (2nd place needed). However, we keep our estimates for FY25/26e unchanged for the time being, given that also the FIFA CWC is offering upside, which we have not accounted for thus far as FIFA has not released prize money details yet.

On a positive note, BVB has secured a spot in the UCL play-off round despite the loss against Bologna. Nonetheless, the likelihood of reaching a Top-8 finish declined to 12% according to Opta based on the results of the other teams. However, with a finish between 9th and 12th, which we regard as highly likely, BVB would face a team from the lower standings in the play-offs, giving the team a good chance of reaching the round of 16.

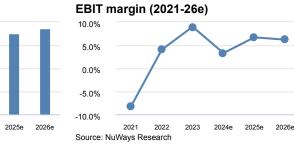
BUY with an unchanged € 5.50 PT based on DDM.

Y/E 30.06 (EUR m)	2021/22	2022/23	2023/24	2024/25e	2025/26e	2026/27e
Sales	351.6	418.2	509.1	502.3	530.8	558.6
Sales growth	5.2%	18.9%	21.7%	-1.3%	5.7%	5.3%
EBITDA	80.8	123.2	150.3	120.0	141.8	146.4
Net debt (if net cash=0)	6.6	30.1	36.2	22.4	-12.8	-59.8
FCF	-16.1	-22.3	-4.3	20.4	41.9	53.5
Net Debt/EBITDA	0.1	0.2	0.2	0.2	0.0	0.0
EPS pro forma	-0.32	0.09	0.40	0.15	0.28	0.26
EBITDA margin	23.0%	29.5%	29.5%	23.9%	26.7%	26.2%
ROCE	-9.6%	5.5%	13.4%	4.4%	8.8%	7.8%
EV/sales	1.2	1.0	0.9	0.8	0.7	0.6
EV/EBITDA	5.0	3.5	2.9	3.5	2.7	2.3
PER	-11.4	41.8	9.0	24.1	12.8	13.9
Adjusted FCF yield	-7.6%	3.7%	9.6%	3.3%	7.3%	7.6%

Source: Company data, NuWays, Close price as of 22.01.2025

2023

2024e



Company description

2022

2021

Source: NuWays Research

Sales (2021-26e)

600.0m

450.0m

300.0m

150.0m

0.0m

Borussia Dortmund operates a professional football club with a strong brand power and reputation in both national and international football. The main revenues are generated from sponsorship, ticketing, transfers and merchandising.



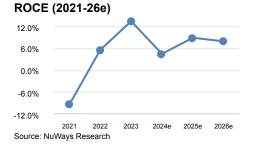
Market data	
Share price (in €)	3.20
Market cap (in € m)	399.6
Number of shares (in m pcs)	110.4
Enterprise value (in € m)	386.8
Ø trading volume (6 months)	136,745

	identifier
Bloomberg	BVB GR
Reuters	BVB.DE
WKN	549309
ISIN	DE0005493092

Key shareholders	
Bernd Geske	8.3%
Evonik Industries AG	8.2%
SIGNAL IDUNA	6.0%
PUMA SE	5.3%
Ralph Dommermuth Beteili- gungen GmbH	5.0%
Free Float	67.2%

Estimates changes							
	2024/25e	2025/26e	2026/27e				
Sales	0%	0%	0%				
EBIT	0%	0%	0%				
EPS	0%	0%	0%				

Comment on changes



Guidance

- Sales: € 503m
- EBITDA: € 110-120m
- FCF: € 21m

Update - 24.01.2025



Financials

Profit and loss (EUR m)	2021/22	2022/23	2023/24	2024/25e	2025/26e	2026/27e
Net sales	351.6	418.2	509.1	502.3	530.8	558.6
Sales growth	5.2%	18.9%	21.7%	-1.3%	5.7%	5.3%
Increase/decrease in finished goods and work-in-process	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	351.6	418.2	509.1	502.3	530.8	558.6
Other operating income	85.4	79.3	109.1	73.6	91.4	96.2
Material expenses	22.6	24.1	32.7	45.2	47.8	50.3
Personnel expenses	231.2	236.2	268.5	247.4	262.7	279.3
Other operating expenses	102.4	114.0	166.7	163.2	169.8	178.8
Total operating expenses	270.9	295.0	358.9	382.3	389.0	412.2
EBITDA	80.8	123.2	150.3	120.0	141.8	146.4
Depreciation	14.4	14.0	13.7	13.6	13.9	14.7
EBITA	66.3	109.3	136.6	106.4	127.8	131.7
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	95.5	92.3	90.6	89.9	92.2	97.0
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0
EBIT (inc revaluation net)	-29.2	16.9	45.9	16.5	35.6	34.7
Interest income	0.7	0.0	8.0	5.0	5.3	5.6
Interest expenses	4.9	6.1	5.2	2.0	2.0	2.0
Investment income	0.0	0.0	0.0	0.0	0.0	0.0
Financial result	-4.2	-6.1	2.7	3.0	3.3	3.6
Recurring pretax income from continuing operations	-33.4	10.8	48.6	19.5	38.9	38.3
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	-33.4	10.8	48.6	19.5	38.9	38.3
Income tax expense	1.7	1.2	4.3	2.9	7.8	9.6
Net income from continuing operations	-35.1	9.6	44.3	16.6	31.1	28.7
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
Net income	-35.1	9.6	44.3	16.6	31.1	28.7
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0
Net profit (reported)	-35.1	9.6	44.3	16.6	31.1	28.7
Average number of shares	110.4	110.4	110.4	110.4	110.4	110.4
EPS reported	-0.32	0.09	0.40	0.15	0.28	0.26
Profit and loss (common size)	2021/22	2022/23	2023/24	2024/25e	2025/26e	2026/27e
Net sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Sales growth	5.2%	18.9%	21.7%	-1.3%	5.7%	5.3%
Increase/decrease in finished goods and work-in-process	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Profit and loss (common size)	2021/22	2022/23	2023/24	2024/25e	2025/26e	2026/27e
Net sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Sales growth	5.2%	18.9%	21.7%	-1.3%	5.7%	5.3%
Increase/decrease in finished goods and work-in-process	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Other operating income	24.3%	19.0%	21.4%	14.6%	17.2%	17.2%
Material expenses	6.4%	5.8%	6.4%	9.0%	9.0%	9.0%
Personnel expenses	65.8%	56.5%	52.7%	49.3%	49.5%	50.0%
Other operating expenses	29.1%	27.3%	32.8%	32.5%	32.0%	32.0%
Total operating expenses	77.0%	70.5%	70.5%	76.1%	73.3%	73.8%
EBITDA	23.0%	29.5%	29.5%	23.9%	26.7%	26.2%
Depreciation	4.1%	3.3%	2.7%	2.7%	2.6%	2.6%
EBITA	18.9%	26.1%	26.8%	21.2%	24.1%	23.6%
Amortisation of goodwill	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Amortisation of intangible assets	27.2%	22.1%	17.8%	17.9%	17.4%	17.4%
Impairment charges	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EBIT (inc revaluation net)	-8.3%	4.0%	9.0%	3.3%	6.7%	6.2%
Interest income	0.2%	0.0%	1.6%	1.0%	1.0%	1.0%
Interest expenses	1.4%	1.5%	1.0%	0.4%	0.4%	0.4%
Investment income	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Financial result	neg.	neg.	0.5%	0.6%	0.6%	0.6%
Recurring pretax income from continuing operations	-9.5%	2.6%	9.6%	3.9%	7.3%	6.8%
Extraordinary income/loss	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Earnings before taxes	-9.5%	2.6%	9.6%	3.9%	7.3%	6.8%
Tax rate	-5.1%	11.4%	8.9%	15.0%	20.0%	25.0%
Net income from continuing operations	-10.0%	2.3%	8.7%	3.3%	5.9%	5.1%
Income from discontinued operations (net of tax)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net income	-10.0%	2.3%	8.7%	3.3%	5.9%	5.1%
Minority interest	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net profit (reported)	-10.0%	2.3%	8.7%	3.3%	5.9%	5.1%
Source: Company data NuMaya						

Source: Company data, NuWays

Update - 24.01.2025



Balance sheet (EUR m)	2021/22	2022/23	2023/24	2024/25e	2025/26e	2026/27e
Intangible assets	124.4	169.7	184.1	184.1	184.1	174.4
Property, plant and equipment	172.5	182.3	198.3	198.3	198.3	198.3
Financial assets	0.7	0.5	0.6	0.6	0.6	0.6
FIXED ASSETS	297.6	352.4	382.9	382.9	382.9	373.2
Inventories	4.4	5.4	5.3	5.2	5.5	5.8
Accounts receivable	105.4	125.5	178.0	172.0	181.8	191.3
Other assets and short-term financial assets	24.0	11.0	9.1	9.1	9.1	9.1
Liquid assets	10.6	4.5	4.4	18.2	53.4	100.3
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0
Deferred charges and prepaid expenses	13.1	13.0	10.0	10.0	10.0	10.0
CURRENT ASSETS	157.5	159.4	206.8	214.5	259.8	316.6
TOTAL ASSETS	455.1	511.8	589.7	597.5	642.8	689.8
SHAREHOLDERS EQUITY	280.5	282.7	327.0	343.4	380.9	420.3
MINORITY INTEREST	0.0	0.0	0.0	0.0	0.0	0.0
Long-term liabilities to banks	0.0	8.8	26.1	26.1	26.1	26.1
Bonds (long-term)	0.0	0.0	0.0	0.0	0.0	0.0
other interest-bearing liabilities	17.2	13.0	11.9	11.9	11.9	11.9
Provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0
Other provisions and accrued liabilities	0.0	0.0	1.0	1.0	1.0	1.0
NON-CURRENT LIABILITIES	17.2	21.8	38.9	38.9	38.9	38.9
Short-term liabilities to banks	0.0	12.8	2.6	2.6	2.6	2.6
Accounts payable	98.5	132.9	146.2	137.6	145.4	153.1
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0
Accrued taxes	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	38.9	37.4	48.9	48.9	48.9	48.9
Deferred taxes	0.0	1.1	5.4	5.4	5.4	5.4
Deferred income	19.9	23.2	20.6	20.6	20.6	20.6
CURRENT LIABILITIES	157.4	207.3	223.7	215.1	222.9	230.6
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	455.1	511.8	589.7	597.5	642.8	689.8
Balance sheet (common size)	2021/22	2022/23	2023/24	2024/25e	2025/26e	2026/27e
Intangible assets	27.3%	33.1%	31.2%	30.8%	28.6%	25.3%
Property, plant and equipment	37.9%	35.6%	33.6%	33.2%	30.8%	28.7%
The second state of the second		0.1%	0.40/			
Financial assets	0.2%		0.1%	0.1%	0.1%	0.1%
Financial assets FIXED ASSETS	65.4%	68.9%	64.9%	64.1%	59.6%	54.1%
	65.4% 1.0%	68.9% 1.1%	64.9% 0.9%	64.1% 0.9%	59.6% 0.9%	54.1% 0.8%
FIXED ASSETS	65.4% 1.0% 23.2%	68.9% 1.1% 24.5%	64.9% 0.9% 30.2%	64.1% 0.9% 28.8%	59.6% 0.9% 28.3%	54.1% 0.8% 27.7%
FIXED ASSETS Inventories	65.4% 1.0% 23.2% 5.3%	68.9% 1.1% 24.5% 2.2%	64.9% 0.9% 30.2% 1.5%	64.1% 0.9% 28.8% 1.5%	59.6% 0.9% 28.3% 1.4%	54.1% 0.8% 27.7% 1.3%
FIXED ASSETS Inventories Accounts receivable	65.4% 1.0% 23.2% 5.3% 2.3%	68.9% 1.1% 24.5% 2.2% 0.9%	64.9% 0.9% 30.2% 1.5% 0.7%	64.1% 0.9% 28.8% 1.5% 3.0%	59.6% 0.9% 28.3% 1.4% 8.3%	54.1% 0.8% 27.7% 1.3% 14.5%
FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets	65.4% 1.0% 23.2% 5.3% 2.3% 0.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0%
FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5%
FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9%
FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5%
FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0%
FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 60.9% 0.0%
FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0% 61.6% 0.0% 0.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0% 1.7%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0% 55.5% 0.0% 4.4%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0% 57.5% 0.0% 4.4%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0% 59.3% 0.0% 4.1%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 60.9% 3.8%
Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term)	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 60.9% 0.0%
FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0% 61.6% 0.0% 0.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0% 1.7%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0% 55.5% 0.0% 4.4%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0% 57.5% 0.0% 4.4%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0% 59.3% 0.0% 4.1%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 60.9% 3.8%
Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term)	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0% 61.6% 0.0% 0.0% 0.0% 3.8% 0.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0% 1.7% 0.0%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0% 55.5% 0.0% 4.4% 0.0%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0% 57.5% 0.0% 4.4% 0.0%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0% 59.3% 0.0% 4.1% 0.0%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 60.9% 0.0% 3.8% 0.0%
Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0% 61.6% 0.0% 0.0% 0.0% 3.8% 0.0% 0.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0% 1.7% 0.0% 2.5% 0.0% 0.0%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0% 55.5% 0.0% 4.4% 0.0% 2.0% 0.0% 0.2%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0% 57.5% 0.0% 4.4% 0.0% 2.0% 0.0% 0.2%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0% 59.3% 0.0% 4.1% 0.0% 1.8% 0.0% 0.2%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 3.8% 0.0% 3.8% 0.0% 0.0% 0.1%
Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0% 61.6% 0.0% 0.0% 0.0% 3.8% 0.0% 3.8%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0% 1.7% 0.0% 2.5% 0.0% 4.3%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0% 55.5% 0.0% 4.4% 0.0% 2.0% 0.0% 0.2% 6.6%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0% 57.5% 0.0% 4.4% 0.0% 2.0% 0.0% 0.2% 6.5%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0% 59.3% 0.0% 4.1% 0.0% 1.8% 0.0% 0.2% 6.1%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 3.8% 0.0% 1.7% 0.0% 0.1% 5.6%
Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0% 61.6% 0.0% 0.0% 0.0% 3.8% 0.0% 0.0% 3.8% 0.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0% 1.7% 0.0% 2.5% 0.0% 0.0% 4.3% 2.5%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0% 55.5% 0.0% 4.4% 0.0% 2.0% 0.0% 0.2% 6.6% 0.4%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0% 57.5% 0.0% 4.4% 0.0% 2.0% 0.2% 6.5% 0.4%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0% 59.3% 0.0% 4.1% 0.0% 1.8% 0.0% 0.2% 6.1% 0.4%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 3.8% 0.0% 1.7% 0.0% 0.1% 5.6% 0.4%
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Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes Other liabilities (incl. from lease and rental contracts) Deferred taxes	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0% 61.6% 0.0% 0.0% 0.0% 3.8% 0.0% 0.0% 3.8% 0.0% 0.0% 21.7% 0.0% 0.0% 8.5% 0.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0% 1.7% 0.0% 2.5% 0.0% 0.0% 4.3% 2.5% 26.0% 0.0% 0.0% 7.3% 0.2%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0% 55.5% 0.0% 4.4% 0.0% 2.0% 0.2% 6.6% 0.4% 24.8% 0.0% 0.0% 8.3% 0.9%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0% 57.5% 0.0% 4.4% 0.0% 2.0% 0.2% 6.5% 0.4% 23.0% 0.0% 0.0% 8.2% 0.9%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0% 59.3% 0.0% 4.1% 0.0% 1.8% 0.0% 0.2% 6.1% 0.4% 22.6% 0.0% 0.0% 7.6% 0.8%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 3.8% 0.0% 1.7% 0.0% 0.1% 5.6% 0.4% 22.2% 0.0% 7.1% 0.8%
Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes Other liabilities (incl. from lease and rental contracts) Deferred taxes Deferred income	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0% 61.6% 0.0% 0.0% 0.0% 3.8% 0.0% 0.0% 3.8% 0.0% 0.0% 3.8% 0.0% 0.0% 4.4%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0% 1.7% 0.0% 2.5% 0.0% 0.0% 4.3% 2.5% 26.0% 0.0% 0.0% 7.3% 0.2% 4.5%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0% 55.5% 0.0% 4.4% 0.0% 2.0% 0.2% 6.6% 0.4% 24.8% 0.0% 0.0% 8.3% 0.9% 3.5%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0% 57.5% 0.0% 4.4% 0.0% 2.0% 0.2% 6.5% 0.4% 23.0% 0.0% 0.0% 8.2% 0.9% 3.5%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0% 59.3% 0.0% 4.1% 0.0% 1.8% 0.0% 0.2% 6.1% 0.4% 22.6% 0.0% 0.0% 7.6% 0.8% 3.2%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 3.8% 0.0% 1.7% 0.0% 0.1% 5.6% 0.4% 22.2% 0.0% 7.1% 0.8% 3.0%
Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes Other liabilities (incl. from lease and rental contracts) Deferred taxes	65.4% 1.0% 23.2% 5.3% 2.3% 0.0% 2.9% 34.6% 100.0% 61.6% 0.0% 0.0% 0.0% 3.8% 0.0% 0.0% 3.8% 0.0% 0.0% 21.7% 0.0% 0.0% 8.5% 0.0%	68.9% 1.1% 24.5% 2.2% 0.9% 0.0% 2.5% 31.1% 100.0% 55.2% 0.0% 1.7% 0.0% 2.5% 0.0% 0.0% 4.3% 2.5% 26.0% 0.0% 0.0% 7.3% 0.2%	64.9% 0.9% 30.2% 1.5% 0.7% 0.0% 1.7% 35.1% 100.0% 55.5% 0.0% 4.4% 0.0% 2.0% 0.2% 6.6% 0.4% 24.8% 0.0% 0.0% 8.3% 0.9%	64.1% 0.9% 28.8% 1.5% 3.0% 0.0% 1.7% 35.9% 100.0% 57.5% 0.0% 4.4% 0.0% 2.0% 0.2% 6.5% 0.4% 23.0% 0.0% 0.0% 8.2% 0.9%	59.6% 0.9% 28.3% 1.4% 8.3% 0.0% 1.6% 40.4% 100.0% 59.3% 0.0% 4.1% 0.0% 1.8% 0.0% 0.2% 6.1% 0.4% 22.6% 0.0% 0.0% 7.6% 0.8%	54.1% 0.8% 27.7% 1.3% 14.5% 0.0% 1.5% 45.9% 100.0% 3.8% 0.0% 1.7% 0.0% 0.1% 5.6% 0.4% 22.2% 0.0% 7.1% 0.8%

Source: Company data, NuWays

Update - 24.01.2025



Cook flow statement (FUD m)	2024/22	2022/22	2022/24	2024/250	2025/260	2026/276
Cash flow statement (EUR m) Net profit/loss	2021/22 -35.1	2022/23 9.6	2023/24 44.3	2024/25e 16.6	2025/26e 31.1	2026/27e 28.7
Depreciation of fixed assets (incl. leases)	14.4	14.0	13.7	13.6	13.9	14.7
Amortisation of goodwill & intangible assets	95.5	92.3	90.6	89.9	92.2	97.0
Other costs affecting income / expenses	25.7	-74.6	-62.4	-70.0	-70.0	-70.0
Cash flow from operating activities	-74.9	-51.9	-57.1	-56.0	-41.1	-43.5
Increase/decrease in inventory	2.4	-1.0	0.2	0.1	-0.3	-0.3
Increase/decrease in accounts receivable	-65.0	-20.1	-52.5	6.0	-9.8	-9.5
Increase/decrease in accounts payable	-2.8	34.3	13.4	-8.6	7.8	7.6
Increase/decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in working capital	-65.5	13.2	-39.0	-2.6	-2.2	-2.2
Cash flow from operating activities	35.1	54.4	47.2	47.5	65.0	68.2
CAPEX	81.1	147.9	140.0	103.5	106.2	102.0
Payments for acquisitions	0.0	0.0	0.0	0.0	0.0	0.0
Financial investments	0.2	0.0	0.1	0.0	0.0	0.0
Income from asset disposals	30.0	71.1	88.5	76.4	83.0	87.3
Cash flow from investing activities	-51.4	-76.8	-51.6	-27.1	-23.2	-14.7
Cash flow before financing	-16.3	-22.3	-4.4	13.8	35.2	46.9
Increase/decrease in debt position	-61.3	16.2	7.1	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	86.5	0.0	0.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	6.6	6.6	6.6
Others	0.0	0.0	-2.8	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	25.1	16.2	4.3	-6.6	-6.6	-6.6
Increase/decrease in liquid assets	8.8	-6.1	-0.1	13.8	35.2	46.9
Liquid assets at end of period	10.6	4.5	4.4	18.2	53.4	100.3
•						
Key ratios (EUR m)	2021/22	2022/23	2023/24	2024/25e	2025/26e	2026/27e
P&L growth analysis						
Sales growth	5.2%	18.9%	21.7%	-1.3%	5.7%	5.3%
EBITDA growth	107.3%	52.6%	21.9%	-20.1%	18.1%	3.3%
EBIT growth	-59.5%	-158.0%	171.6%	-64.0%	115.6%	-2.6%
EPS growth	-51.8%	-127.2%	363.9%	-62.6%	87.6%	-7.8%
Efficiency						
Sales per employee	387.1	456.6	546.0	528.7	547.2	564.3
EBITDA per employee	88.9	134.5	161.1	126.3	146.2	147.9
No. employees (average)		134.5 916	161.1 932	126.3 950	146.2 970	147.9 990
No. employees (average) Balance sheet analysis	88.9 908	916	932	950	970	990
No. employees (average) Balance sheet analysis Avg. working capital / sales	88.9 908 -6.1%	916	932 3.4%	950 7.6%	970 7.7%	990 7.7%
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory)	88.9 908 -6.1% 79.6	916 1.1% 76.8	932 3.4% 96.2	950 7.6% 96.2	970 7.7% 96.2	990 7.7% 96.2
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover	-6.1% 79.6 109.4	916 1.1% 76.8 109.5	932 3.4% 96.2 127.6	950 7.6% 96.2 125.0	970 7.7% 96.2 125.0	990 7.7% 96.2 125.0
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover	88.9 908 -6.1% 79.6	916 1.1% 76.8	932 3.4% 96.2	950 7.6% 96.2	970 7.7% 96.2	990 7.7% 96.2
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis	88.9 908 -6.1% 79.6 109.4 102.3	916 1.1% 76.8 109.5 116.0	932 3.4% 96.2 127.6 104.8	950 7.6% 96.2 125.0 100.0	970 7.7% 96.2 125.0 100.0	990 7.7% 96.2 125.0 100.0
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow	88.9 908 -6.1% 79.6 109.4 102.3	916 1.1% 76.8 109.5 116.0	932 3.4% 96.2 127.6 104.8	950 7.6% 96.2 125.0 100.0	970 7.7% 96.2 125.0 100.0	990 7.7% 96.2 125.0 100.0
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3%	932 3.4% 96.2 127.6 104.8 -4.3 -0.8%	950 7.6% 96.2 125.0 100.0 20.4 4.1%	970 7.7% 96.2 125.0 100.0 41.9 7.9%	990 7.7% 96.2 125.0 100.0 53.5 9.6%
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg.	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg.	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3%	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5%	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6%
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3%	932 3.4% 96.2 127.6 104.8 -4.3 -0.8%	950 7.6% 96.2 125.0 100.0 20.4 4.1%	970 7.7% 96.2 125.0 100.0 41.9 7.9%	990 7.7% 96.2 125.0 100.0 53.5 9.6%
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a.	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a.	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a.	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a.	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a.	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a.
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a.	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a.	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a.	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a.	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a.	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a.
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a.	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a.
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0%	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9%	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9%	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3%	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1%
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a.	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a.
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7%	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9%	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0%	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0%	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0%
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7%	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9%	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0%	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0%	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0%
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -12.5%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4%	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9%	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8%	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2%	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0%
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE Adjusted FCF yield	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -12.5% -7.6%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4% 3.7%	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9% 13.4% 13.5% 9.6%	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8% 3.3%	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2% 7.3%	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0% 7.8% 6.8% 7.6%
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE Adjusted FCF yield Dividend yield	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -12.5% -7.6% 0.0%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4% 3.7% 0.0%	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9% 13.4% 13.5% 9.6% 1.7%	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8% 3.3% 1.7%	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2% 7.3% 1.7%	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0% 7.8% 6.8% 7.6% 1.7%
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE Adjusted FCF yield Dividend yield DPS	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -12.5% -7.6% 0.0%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4% 3.7% 0.0% 0.0	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9% 13.4% 13.5% 9.6% 1.7% 0.1	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8% 3.3% 1.7% 0.1	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2% 7.3% 1.7% 0.1	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0% 7.8% 6.8% 7.6% 1.7% 0.1
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -7.6% 0.0% 0.0 0.00 0.00	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4% 3.7% 0.0% 0.0 0.09	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9% 13.4% 13.5% 9.6% 1.7% 0.1 0.40	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8% 3.3% 1.7% 0.1 0.15	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2% 7.3% 1.7% 0.1 0.28	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0% 7.8% 6.8% 7.6% 1.7% 0.1 0.26
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -12.5% -7.6% 0.0%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4% 3.7% 0.0% 0.0	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9% 13.4% 13.5% 9.6% 1.7% 0.1	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8% 3.3% 1.7% 0.1	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2% 7.3% 1.7% 0.1	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0% 7.8% 6.8% 7.6% 1.7% 0.1 0.26
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares Valuation ratios	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -12.5% -7.6% 0.0% 0.0 -10.10%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4% 3.7% 0.0% 0.0 0.09 110.4	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9% 13.4% 13.5% 9.6% 1.7% 0.1 0.40 110.4	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8% 3.3% 1.7% 0.1 0.15 110.4	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2% 7.3% 1.7% 0.1 0.28 110.4	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0% 7.8% 6.8% 7.6% 1.7% 0.1 0.26 110.4
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares Valuation ratios P/BV	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -12.5% -7.6% 0.0% 0.0 10.32 110.4	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4% 3.7% 0.0% 0.0 0.09 110.4	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9% 13.4% 13.5% 9.6% 1.7% 0.1 0.40 110.4	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8% 3.3% 1.7% 0.1 0.15 110.4	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2% 7.3% 1.7% 0.1 0.28 110.4	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0% 7.8% 6.8% 7.6% 1.7% 0.1 0.26 110.4
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares Valuation ratios P/BV EV/sales	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -12.5% -7.6% 0.0% 0.0 -10.1 10.0% 10.3%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4% 3.7% 0.0% 0.0 0.09 110.4	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9% 13.4% 13.5% 9.6% 1.7% 0.1 0.40 110.4	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8% 3.3% 1.7% 0.1 0.15 110.4	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2% 7.3% 1.7% 0.1 0.28 110.4	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0% 7.8% 6.8% 7.6% 1.7% 0.1 0.26 110.4
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares Valuation ratios P/BV EV/sales EV/EBITDA	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -12.5% -7.6% 0.0% 0.0 -10.1 1.4 1.4 1.2 5.0	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4% 3.7% 0.0% 0.0 0.09 110.4	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9% 13.4% 13.5% 9.6% 1.7% 0.1 0.40 110.4 1.2 0.9 2.9	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8% 3.3% 1.7% 0.1 0.15 110.4	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2% 7.3% 1.7% 0.1 0.28 110.4	990 7.7% 96.2 125.0 100.0 53.5 9.6% 186.6% n.a59.8 0.0 23.1% 5.0% 7.8% 6.8% 7.6% 1.7% 0.1
No. employees (average) Balance sheet analysis Avg. working capital / sales Inventory turnover (sales/inventory) Accounts receivable turnover Accounts payable turnover Cash flow analysis Free cash flow Free cash flow/sales FCF / net profit Capex / sales Solvency Net debt Net Debt/EBITDA Dividend payout ratio Interest paid / avg. debt Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares Valuation ratios P/BV EV/sales	88.9 908 -6.1% 79.6 109.4 102.3 -16.1 -4.6% 45.9% n.a. 6.6 0.1 0.0% 10.3% -9.6% -12.5% -7.6% 0.0% 0.0 -10.1 10.0% 10.3%	916 1.1% 76.8 109.5 116.0 -22.3 -5.3% neg. n.a. 30.1 0.2 0.0% 23.7% 5.5% 3.4% 3.7% 0.0% 0.0 0.09 110.4	932 3.4% 96.2 127.6 104.8 -4.3 -0.8% neg. n.a. 36.2 0.2 14.9% 13.9% 13.4% 13.5% 9.6% 1.7% 0.1 0.40 110.4	950 7.6% 96.2 125.0 100.0 20.4 4.1% 123.3% n.a. 22.4 0.2 39.9% 5.0% 4.4% 4.8% 3.3% 1.7% 0.1 0.15 110.4	970 7.7% 96.2 125.0 100.0 41.9 7.9% 134.5% n.a12.8 0.0 21.3% 5.0% 8.8% 8.2% 7.3% 1.7% 0.1 0.28 110.4	9.7.7 96.125 1000 53 9.6.186.6 n -59 0 23.1 5.0 7.8 6.8 7.6 1.7 0

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