Logistics - Austria

Hold (old: Hold)

EUR 59.00 (old: EUR 59.00)

Q2 review: sound results and upbeat cash generation

Topic: Yesterday, FWAG released sound Q2 results in which sales growth and cash generation remained upbeat while EBITDA margins have reached cruising altitude. In detail:

Sales came in at € 278m, +12% yoy (eNuW: € 273m; eCons: € 277m) mostly driven by airport charges (+15% yoy; 43% of sales) but also by a strong contribution of **Malta** (+12% yoy; 14% of sales).

EBITDA arrived in line with expectations at \in 125m (eNuW: \in 125m; eCons: \in 124m), up 13% yoy with an almost constant margin of 45.1%, +0.5pp yoy, due to low operating leverage. On a positive note, the segment "Handling & Security Services" surprised positively with a better than expected EBITDA of \in 4.7m (vs. eNuW: \in -0.7m) due to a more favorable shift towards cargo (YTD cargo volume: +18% yoy). - see p. 2 for details

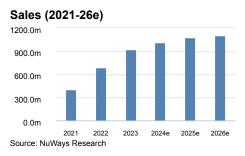
FCF arrived better than expected at € 68m (eNuW: € 44m; H1'24: € 99m) implying 25% FCF margin, thanks to a strong CFO of € 110m (eNuW: € 112m) and lower than expected, but still expanded CAPEX of € 42m (+222% yoy; eNuW: € 68m) due to the terminal 3 expansion. Given that FWAG expects > € 200m in CAPEX for FY'24e (H1'24: € 79m), the second half of the year should see higher CAPEX (eNuW: € 131m in H2) and thus a lower FCF (eNuW: € 52m in H2). Nevertheless, as of H1'24, net liquidity grew by 42% yoy to € 349m (eNuW: € 353m), showing that despite (1) a dividend payment of € 118m in Q2'24, (2) complete debt repayment in Q4'23 and (3) the new CAPEX cycle, FWAG can nonetheless expand its already strong net cash position.

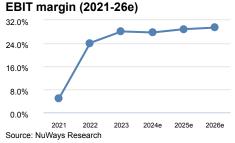
Furterhmore, **July passenger numbers** were released and amounted to **4.4m** (+7.7% yoy) on group level, **exceeding our expectation** of 4.3m and implying a YTD growth of +10% yoy which is on a similar level to European peers (see *p. 2*). Consequently, FWAG **slightly raised its passenger guidance** from "*around*" 39m (3% yoy) to "*more than*" 39m on group level (eNuW: 40.7m, +7% yoy), but left the **financial guidance unchanged** which remains in line with our estimates.

All in all, solid release. **FWAG remains a highly cash generative, monopolistic business with a healthy balance sheet**, providing stable and slightly growing dividends for mid- and long-term investors. Nevertheless, we do not see share price triggers in the near-term and reiterate our **HOLD recommendation** with unchanged PT of € 59.00, based on DCF. Get in touch with management here.

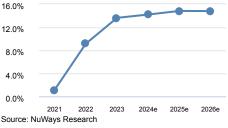
Y/E 31.12 (EUR m)	2021	2022	2023	2024e	2025e	2026e
Sales	407.0	692.7	931.5	1,019.6	1,077.8	1,115.2
Sales growth	22.0%	70.2%	34.5%	9.5%	5.7%	3.5%
EBITDA	154.4	295.9	393.6	425.2	456.2	477.1
Net debt (if net cash=0)	150.7	-149.1	-361.9	-402.3	-447.6	-490.5
FCF	45.1	277.1	287.0	151.1	177.3	191.6
Net Debt/EBITDA	1.0	0.0	0.0	0.0	0.0	0.0
EPS pro forma	0.05	1.26	2.01	2.38	2.68	2.83
EBITDA margin	37.9%	42.7%	42.2%	41.7%	42.3%	42.8%
ROCE	1.1%	9.1%	13.6%	14.2%	14.8%	14.8%
EV/sales	11.9	6.6	4.7	4.2	4.0	3.8
EV/EBITDA	31.4	15.4	11.1	10.2	9.4	8.9
PER	1106.0	42.9	26.9	22.6	20.1	19.1
Adjusted FCF yield	3.5%	7.9%	7.6%	6.6%	7.3%	7.8%

Source: Company data, NuWays, Close price as of 16.08.2024





ROCE (2021-26e)



Company description

Flughafen Wien AG is the operator of Vienna International Airport VIE and holds strategic investments in the international airports Malta and Kosice.

by Hauck Aufhäuser Lampe



21.08.2024

54.00 / 46.15
14.1%
4.0%
-1.2%

Market data	
Share price (in €)	54.00
Market cap (in € m)	4529.2
Number of shares (in m pcs)	83.9
Enterprise value (in € m)	4317.4
Ø trading volume (6 months)	3,986

	Identifier
Bloomberg	FLU AV
Reuters	VIEV.VI
WKN	A2AMK9
ISIN	AT00000VIE62

Key shareholders					
IFM	44.0%				
State of Lower Austria	20.0%				
City of Vienna	20.0%				
Employee Foundation	10.0%				
Free Float	6.0%				

Estimates changes

		<u></u>	<u></u>
Sales	0%	0%	0%
EBIT	0%	0%	0%
EPS	0%	0%	0%

Comment on changes

Guidance

FY'24 Sales: > € 1bn

- FY'24 EBITDA: > € 400m
- FY'24 Net Income (b.m.): > € 220m

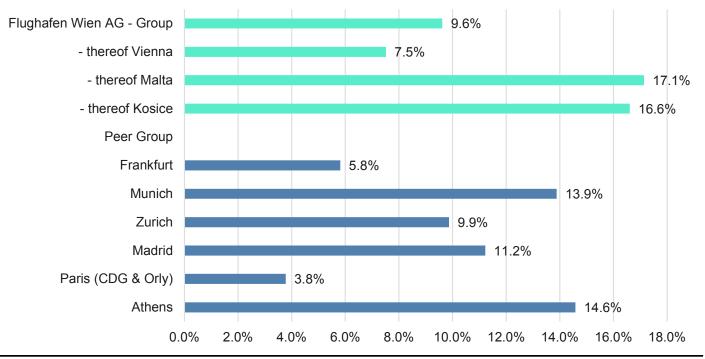
Preview / Review - 21.08.2024



FWAG	Q2 2024	Q2 2024 eNuW	Q2 2023	уоу	H1 2024	H1 2024 eNuW	H1 2023	уоу
Airport	136.0	134.0	118.0	15.2%	233.9	231.9	199.4	17.3%
Handling & Security Services	45.5	42.6	41.4	10.0%	85.2	82.3	78.5	8.5%
Retail & Properties	52.3	52.0	47.7	9.6%	93.7	93.4	84.2	11.2%
Malta segment	38.7	38.9	34.7	11.6%	64.4	64.6	53.6	20.1%
Other Segments	5.6	5.9	6.0	-6.1%	11.2	11.5	12.4	-9.5%
Sales	278.1	273.4	247.7	12.2%	488.4	483.7	428.1	14.1%
Airport	59.0	60.2	54.1	8.9%	96.6	97.8	81.9	17.9%
Handling & Security Services	4.7	-0.7	-0.5	-1011.5%	6.4	1.0	4.1	55.7%
Retail & Properties	29.1	29.1	26.2	11.0%	50.3	50.2	45.7	10.0%
Malta segment	26.1	27.2	23.9	9.2%	41.0	42.1	33.6	22.0%
Other Segments	6.5	8.9	6.7	-4.1%	10.7	13.1	12.0	-11.4%
Total EBITDA	125.4	124.7	110.5	13.4%	204.9	204.2	177.4	15.5%
EBITDA margin	45.1%	45.6%	44.6%	+ 0.5 pp	42.0%	42.2%	41.4%	+ 0.5 pp
Net income	63.7	62.4	51.0	25.0%	97.3	96.0	74.0	31.5%
profit margin	22.6%	22.7%	20.4%	+ 2.2 pp	19.6%	19.6%	17.1%	+ 2.6 pp
Passengers (m)	11.1	11.1	10.3	7.7%	18.7	18.7	17.0	10.1%
CFO	110.1	111.8	108.3	1.7%	178.3	180.0	197.9	-9.9%
CAPEX	41.8	68.0	13.0	222.2%	79.3	105.5	28.7	176.2%
FCF	68.3	43.8	95.3	-28.3%	99.0	74.5	169.2	-41.5%
Net Liquidity	349.1	353.3	246.3	41.7%	349.1	353.3	246.3	41.7%

Source: Company data, NuWays

Current growth rates at European Airports (YTD 2024, % yoy)



Source: Company data, Fraport, Flughafen München, Zurich Airport, AENA, AdP, AIA, NuWays

Preview / Review - 21.08.2024



Financials

Profit and loss (EUR m)	2021	2022	2023	2024e	2025e	2026e
Net sales	407.0	692.7	931.5	1,019.6	1,077.8	1,115.2
Sales growth	22.0%	70.2%	34.5%	9.5%	5.7%	3.5%
Increase/decrease in finished goods and work-in-process	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	407.0	692.7	931.5	1,019.6	1,077.8	1,115.2
Other operating income	23.8	20.3	10.1	10.0	10.0	11.0
Material expenses	29.8	44.5	54.1	57.5	65.6	68.4
Personnel expenses	196.7	272.3	349.4	401.9	408.6	417.5
Other operating expenses	49.9	100.3	144.7	145.0	157.4	163.2
Total operating expenses	252.6	396.8	538.0	594.4	621.6	638.1
EBITDA	154.4	295.9	393.6	425.2	456.2	477.1
Depreciation	134.1	131.1	131.8	142.3	144.8	148.8
EBITA	20.3	164.9	261.8	282.9	311.4	328.3
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Impairment charges	0.4	-2.3	0.0	0.0	0.0	0.0
EBIT (inc revaluation net)	20.0	167.2	261.8	282.9	311.4	328.3
Interest income	2.0	4.4	15.9	17.9	18.1	19.0
Interest expenses	13.1	13.5	20.4	2.1	2.1	2.1
Investment income	0.7	-0.2	0.4	0.0	0.0	0.0
Financial result	-10.4	-9.3	-4.1	15.7	16.0	16.8
Recurring pretax income from continuing operations	9.5	157.9	257.7	298.6	327.4	345.1
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	9.5	157.9	257.7	298.6	327.4	345.1
Income tax expense	2.9	29.8	69.1	74.6	75.3	79.4
Net income from continuing operations	6.6	128.1	188.6	223.9	252.1	265.7
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
Net income	6.6	128.1	188.6	223.9	252.1	265.7
Minority interest	2.9	20.2	20.1	23.9	26.9	28.4
Net profit (reported)	3.7	107.9	168.4	200.0	225.2	237.4
Average number of shares	83.9	83.9	83.9	83.9	83.9	83.9
EPS reported	0.04	1.29	2.01	2.38	2.68	2.83
Profit and loss (common size)	2021	2022	2023	2024e	2025e	2026e
Net sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Profit and loss (common size)	2021	2022	2023	2024e	2025e	2026e
Net sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Sales growth	22.0%	70.2%	34.5%	9.5%	5.7%	3.5%
Increase/decrease in finished goods and work-in-process	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Other operating income	5.8%	2.9%	1.1%	1.0%	0.9%	1.0%
Material expenses	7.3%	6.4%	5.8%	5.6%	6.1%	6.1%
Personnel expenses	48.3%	39.3%	37.5%	39.4%	37.9%	37.4%
Other operating expenses	12.3%	14.5%	15.5%	14.2%	14.6%	14.6%
Total operating expenses	62.1%	57.3%	57.8%	58.3%	57.7%	57.2%
EBITDA	37.9%	42.7%	42.2%	41.7%	42.3%	42.8%
Depreciation	32.9%	18.9%	14.1%	14.0%	13.4%	13.3%
EBITA	5.0%	23.8%	28.1%	27.7%	28.9%	29.4%
Amortisation of goodwill	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Amortisation of intangible assets	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Impairment charges	0.1%	-0.3%	0.0%	0.0%	0.0%	0.0%
EBIT (inc revaluation net)	4.9%	24.1%	28.1%	27.7%	28.9%	29.4%
Interest income	0.5%	0.6%	1.7%	1.8%	1.7%	1.7%
Interest expenses	3.2%	1.9%	2.2%	0.2%	0.2%	0.2%
Investment income	0.2%	-0.0%	0.0%	0.0%	0.0%	0.0%
Financial result	neg.	neg.	neg.	1.5%	1.5%	1.5%
Recurring pretax income from continuing operations	2.3%	22.8%	27.7%	29.3%	30.4%	30.9%
Extraordinary income/loss	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Earnings before taxes	2.3%	22.8%	27.7%	29.3%	30.4%	30.9%
Tax rate	30.4%	18.9%	26.8%	25.0%	23.0%	23.0%
Net income from continuing operations	1.6%	18.5%	20.2%	22.0%	23.4%	23.8%
Income from discontinued operations (net of tax)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net income	1.6%	18.5%	20.2%	22.0%	23.4%	23.8%
Minority interest	0.7%	2.9%	2.2%	2.3%	2.5%	2.5%
Net profit (reported)	0.9%	15.6%	18.1%	19.6%	20.9%	21.3%
Source: Company data NuWays						

Source: Company data, NuWays

Preview / Review - 21.08.2024



Palanas aboot (FUP m)	2024	2022	2022	20240	20250	20260
Balance sheet (EUR m) Intangible assets	2021 165.6	2022 159.2	2023 156.2	2024e 156.2	2025e 156.2	2026e 156.2
Property, plant and equipment	1,403.9	1,339.2	1,324.3	1.391.9	1,462.1	1,533.3
Financial assets	191.8	1,339.2	1,324.3	182.2	182.2	1,555.5
FIXED ASSETS	1,761.3	1,687.9	1,662.7	1,730.3	1,800.5	1,871.7
Inventories	•	7.3	7.7	•		
	6.4			8.4	8.9	9.2
Accounts receivable	110.7	100.7	106.8	116.9	123.6	127.9
Other assets and short-term financial assets	14.2	0.0	0.0	0.0	0.0	0.0
Liquid assets	181.3	429.0	417.2	457.4	502.6	545.5
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	312.5	537.1	531.7	582.7	635.0	682.6
TOTAL ASSETS	2,073.8	2,224.9	2,194.4	2,313.0	2,435.5	2,554.3
SHAREHOLDERS EQUITY	1,210.0	1,323.6	1,422.6	1,511.9	1,605.0	1,693.8
MINORITY INTEREST	104.5	124.9	133.9	157.8	184.7	213.0
Long-term liabilities to banks	280.6	200.0	0.0	0.0	0.0	0.0
Bonds (long-term)	0.0	0.0	0.0	0.0	0.0	0.0
other interest-bearing liabilities	0.0	54.8	55.3	55.0	55.0	55.0
Provisions for pensions and similar obligations	167.4	173.9	190.4	190.4	190.4	190.4
Other provisions and accrued liabilities	63.4	69.3	100.4	100.4	100.4	100.4
NON-CURRENT LIABILITIES	511.5	498.0	346.2	346.0	346.0	346.0
Short-term liabilities to banks	51.3	25.0	0.1	0.1	0.0	0.0
	29.8	25.0 35.3	39.0	44.7	47.2	48.9
Accounts payable Advance payments received on orders	29.8	0.0	0.0	44.7 0.0	47.2 0.0	48.9
		32.2		0.0 71.5	71.5	71.5
Accrued taxes	8.0		71.5			
Other liabilities (incl. from lease and rental contracts)	132.0	158.8	160.5	160.5	160.5	160.5
Deferred taxes	26.8	27.2	20.5	20.5	20.5	20.5
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT LIABILITIES	247.8	278.5	291.7	297.4	299.9	301.5
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	2,073.8	2,224.9	2,194.4	2,313.0	2,435.5	2,554.3
Balance sheet (common size)	2021	2022	2023	2024e	2025e	2026e
Intangible assets	8.0%	7.2%	7.1%	6.8%	6.4%	6.1%
Property, plant and equipment	67.7%	60.2%	60.3%	60.2%	60.0%	60.0%
Financial assets	9.2%	8.5%	8.3%	7.9%	7.5%	7.1%
FIXED ASSETS	84.9%	75.9%	75.8%	74.8%	73.9%	73.3%
Inventories	0.3%	0.3%	0.3%	0.4%	0.4%	0.4%
Accounts receivable	5.3%	4.5%	4.9%	5.1%	5.1%	5.0%
Other assets and short-term financial assets	0.7%	0.0%	0.0%	0.0%	0.0%	0.0%
Liquid assets	8.7%	19.3%	19.0%	19.8%		
Deferred taxes			19.070		20.6%	21.4%
					20.6% 0.0%	
	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Deferred charges and prepaid expenses	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%
Deferred charges and prepaid expenses CURRENT ASSETS	0.0% 0.0% 15.1%	0.0% 0.0% 24.1%	0.0% 0.0% 24.2%	0.0% 0.0% 25.2%	0.0% 0.0% 26.1%	0.0% 0.0% 26.7%
Deferred charges and prepaid expenses	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0% 26.7%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY	0.0% 0.0% 15.1% 100.0% 58.3%	0.0% 0.0% 24.1% 100.0% 59.5%	0.0% 0.0% 24.2% 100.0% 64.8%	0.0% 0.0% 25.2% 100.0% 65.4%	0.0% 0.0% 26.1% 100.0%	0.0% 0.0% 26.7% 100.0% 66.3%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST	0.0% 0.0% 15.1% 100.0% 58.3% 5.0%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3% 0.0%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term)	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 0.0%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3% 0.0% 0.0%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0% 0.0%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 0.0% 2.3%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3% 0.0% 0.0% 2.2%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0% 0.0% 8.1%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 0.0% 2.3% 7.8%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3% 0.0% 0.0% 2.2% 7.5%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0% 0.0% 8.1% 3.1%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7% 4.6%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2% 4.3%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 0.0% 2.3% 7.8% 4.1%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3% 0.0% 0.0% 2.2% 7.5% 3.9%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0% 0.0% 8.1% 3.1% 24.7%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1% 22.4%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7% 4.6% 15.8%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2% 4.3% 15.0%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 0.0% 2.3% 7.8% 4.1% 4.1%	0.0% 0.0% 26.7% 100.0% 66.3% 0.0% 0.0% 2.2% 7.5% 3.9% 13.5%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0% 0.0% 8.1% 3.1% 24.7% 2.5%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1% 22.4% 1.1%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7% 4.6% 15.8% 0.0%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2% 4.3% 15.0% 0.0%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 0.0% 2.3% 7.8% 4.1% 14.2% 0.0%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3% 0.0% 2.2% 7.5% 3.9% 13.5% 0.0%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0% 0.0% 8.1% 3.1% 24.7% 2.5% 1.4%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1% 22.4% 1.1% 1.6%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7% 4.6% 15.8% 0.0% 1.8%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2% 4.3% 15.0% 0.0% 1.9%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 0.0% 2.3% 7.8% 4.1% 14.2% 0.0% 1.9%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3% 0.0% 2.2% 7.5% 3.9% 13.5% 0.0% 1.9%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0% 0.0% 8.1% 3.1% 24.7% 2.5%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1% 22.4% 1.1%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7% 4.6% 15.8% 0.0%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2% 4.3% 15.0% 0.0%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 0.0% 2.3% 7.8% 4.1% 14.2% 0.0%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3% 0.0% 2.2% 7.5% 3.9% 13.5% 0.0% 1.9%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0% 0.0% 8.1% 3.1% 24.7% 2.5% 1.4%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1% 22.4% 1.1% 1.6%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7% 4.6% 15.8% 0.0% 1.8%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2% 4.3% 15.0% 0.0% 1.9%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 0.0% 2.3% 7.8% 4.1% 14.2% 0.0% 1.9%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3% 0.0% 2.2% 7.5% 3.9% 13.5% 0.0% 1.9% 0.0%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0% 0.0% 8.1% 3.1% 24.7% 2.5% 1.4% 0.0%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1% 22.4% 1.1% 1.6% 0.0%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7% 4.6% 15.8% 0.0% 1.8% 0.0%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2% 4.3% 15.0% 0.0% 1.9% 0.0%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 2.3% 7.8% 4.1% 14.2% 0.0% 1.9% 0.0%	0.0% 0.0% 26.7% 100.0% 66.3% 8.3% 0.0% 2.2% 7.5% 3.9% 13.5% 0.0% 1.9% 0.0% 2.8%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS OTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes	0.0% 0.0% 15.1% 100.0% 58.3% 5.0% 13.5% 0.0% 0.0% 8.1% 3.1% 24.7% 2.5% 1.4% 0.0% 0.4%	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1% 22.4% 1.1% 1.6% 0.0% 1.4%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7% 4.6% 15.8% 0.0% 1.8% 0.0% 3.3%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2% 4.3% 15.0% 0.0% 1.9% 0.0% 3.1%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 2.3% 7.8% 4.1% 14.2% 0.0% 1.9% 0.0% 2.9%	0.0% 0.0% 26.7% 100.0% 66.3% 0.0% 0.0% 2.2% 7.5% 3.9% 13.5% 0.0% 1.9% 0.0% 2.8% 6.3%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes Other liabilities (incl. from lease and rental contracts)	$\begin{array}{c} 0.0\% \\ 0.0\% \\ \hline 0.0\% \\ \hline 15.1\% \\ 100.0\% \\ \hline \end{array}$	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1% 22.4% 1.1% 1.6% 0.0% 1.4% 7.1%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7% 4.6% 15.8% 0.0% 1.8% 0.0% 3.3% 7.3%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2% 4.3% 15.0% 0.0% 1.9% 0.0% 3.1% 6.9%	0.0% 0.0% 26.1% 100.0% 65.9% 7.6% 0.0% 2.3% 7.8% 4.1% 14.2% 0.0% 1.9% 0.0% 2.9% 6.6%	0.0% 0.0% 26.7% 100.0% 66.3% 0.0% 0.0% 2.2% 7.5% 3.9% 13.5% 0.0% 1.9% 0.0% 2.8% 6.3% 0.8%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes Other liabilities (incl. from lease and rental contracts) Deferred taxes	$\begin{array}{c} 0.0\% \\ 0.0\% \\ \hline 0.0\% \\ \hline 15.1\% \\ 100.0\% \\ \hline \end{array}$	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1% 22.4% 1.1% 1.6% 0.0% 1.4% 7.1% 1.2%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 0.0% 2.5% 8.7% 4.6% 15.8% 0.0% 1.8% 0.0% 3.3% 7.3% 0.9%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 0.0% 2.4% 8.2% 4.3% 15.0% 0.0% 1.9% 0.0% 3.1% 6.9% 0.9%	0.0% 0.0% 26.1% 100.0% 7.6% 0.0% 2.3% 7.8% 4.1% 14.2% 0.0% 1.9% 0.0% 2.9% 6.6% 0.8%	0.0% 0.0% 26.7% 100.0% 66.3% 0.0% 0.0% 2.2% 7.5% 3.9% 13.5% 0.0% 1.9% 0.0% 2.8% 6.3% 0.8% 0.0%
Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities NON-CURRENT LIABILITIES Short-term liabilities to banks Accounts payable Advance payments received on orders Accrued taxes Other liabilities (incl. from lease and rental contracts) Deferred taxes Deferred income	$\begin{array}{c} 0.0\% \\ 0.0\% \\ \hline 0.0\% \\ \hline 15.1\% \\ 100.0\% \\ \hline \end{array}$	0.0% 0.0% 24.1% 100.0% 59.5% 5.6% 9.0% 0.0% 2.5% 7.8% 3.1% 22.4% 1.1% 1.6% 0.0% 1.4% 7.1% 1.2% 0.0%	0.0% 0.0% 24.2% 100.0% 64.8% 6.1% 0.0% 2.5% 8.7% 4.6% 15.8% 0.0% 1.8% 0.0% 3.3% 7.3% 0.9% 0.0%	0.0% 0.0% 25.2% 100.0% 65.4% 6.8% 0.0% 2.4% 8.2% 4.3% 15.0% 0.0% 1.9% 0.0% 3.1% 6.9% 0.9% 0.0%	0.0% 0.0% 26.1% 100.0% 7.6% 0.0% 2.3% 7.8% 4.1% 14.2% 0.0% 1.9% 0.0% 2.9% 6.6% 0.8% 0.0%	21.4% 0.0% 0.0% 26.7% 100.0% 66.3% 0.0% 0.0% 2.2% 7.5% 3.9% 13.5% 0.0% 1.9% 0.0% 2.8% 6.3% 0.8% 0.0% 11.8% 100.0%

Source: Company data, NuWays

Preview / Review - 21.08.2024



Cash flow statement (EUR m)	2021	2022	2023	2024e	2025e	2026e
Net profit/loss	17.9	137.4	188.6	223.9	252.1	265.7
Depreciation of fixed assets (incl. leases)	134.1	131.1	131.8	142.3	144.8	148.8
Amortisation of goodwill & intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Other costs affecting income / expenses	14.1	-1.1	1.4	0.0	0.0	0.0
Cash flow from operating activities	47.7	278.6	325.8	301.1	327.3	344.6
Increase/decrease in inventory	-0.4	-0.9	-0.3	-0.7	-0.5	-0.3
Increase/decrease in accounts receivable	-55.2	12.2	-6.1	-10.1	-6.7	-4.3
Increase/decrease in accounts payable	0.0	38.6	3.7	5.7	2.6	1.6
Increase/decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in working capital	-55.7	49.9	-2.7	-5.1	-4.6	-3.0
Cash flow from operating activities	105.7	337.6	384.8	361.1	392.3	411.6
CAPEX	60.7	60.5	97.8	210.0	215.0	220.0
Payments for acquisitions	0.1	0.0	0.0	0.0	0.0	0.0
Financial investments	-15.2	287.8	58.8	24.0	45.0	40.0
Income from asset disposals	6.7	43.9	0.0	0.0	0.0	0.0
Cash flow from investing activities	-38.8	-304.5	-156.6	-234.0	-260.0	-260.0
Cash flow before financing	66.9	33.1	152.5	16.4	0.3	3.0
Increase/decrease in debt position	-116.4	-51.6	-224.5	-0.3	-0.1	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	75.7	110.7	132.0	148.6
Others	0.0	0.0	-1.3	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	-116.4	-51.6	-301.5	-111.0	-132.1	-148.6
Increase/decrease in liquid assets	-49.5	-18.4	-73.3	16.2	0.2	3.0
Liquid assets at end of period	123.6	105.2	31.9	48.1	48.2	51.2
Key ratios (EUR m)	2021	2022	2023	2024e	2025e	2026e
P&L growth analysis	2021	LULL	2023	20240	20200	20200
Sales growth	22.0%	70.2%	34.5%	9.5%	5.7%	3.5%
EBITDA growth	185.5%	91.7%	33.0%	8.0%	7.3%	4.6%
EBIT growth	-123.1%	737.8%	56.6%	8.0%	10.1%	4.0 <i>%</i> 5.4%
EPS growth	-105.1%	2787.8%	56.1%	18.8%	12.6%	5.4%
Efficiency	100.170	2101.070	00.170	10.070	12.070	0.470
Sales per employee	83.8	147.2	193.1	206.0	217.7	225.3
EBITDA per employee	31.8	62.9	81.6	85.9	92.2	96.4
No. employees (average)	4,858	4,704	4,823	4,950	4,950	4,950
Balance sheet analysis	4,000	4,704	4,020	4,000	4,000	4,000
Avg. working capital / sales	17.7%	8.1%	8.7%	7.5%	7.5%	7.6%
Inventory turnover (sales/inventory)	5.7	3.9	3.0	3.0	3.0	3.0
Accounts receivable turnover	99.3	53.1	41.9	41.9	41.9	41.9
Accounts payable turnover	26.7	18.6	15.3	16.0	16.0	16.0
Cash flow analysis	20.1	10.0	10.0	10.0	10.0	10.0
Free cash flow	45.1	277.1	287.0	151.1	177.3	191.6
Free cash flow/sales	11.1%	40.0%	30.8%	14.8%	16.4%	17.2%
FCF / net profit	252.6%	201.7%	152.2%	67.5%	70.3%	72.1%
Capex / sales	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Solvency	11.0.	ind.	ind.	ind.	ind.	
Net debt	150.7	-149.1	-361.9	-402.3	-447.6	-490.5
Net Debt/EBITDA	1.0	0.0	0.0	0.0	0.0	0.0
Dividend payout ratio			0.0		66.0%	66.0%
			65.7%	nn U%		
Interest paid / avg. debt	0.0%	59.9%	65.7% 10.5%	66.0% 1.3%		
Interest paid / avg. debt			65.7% 10.5%	1.3%	3.9%	3.9%
Returns	0.0% 3.8%	59.9% 3.7%	10.5%	1.3%	3.9%	3.9%
Returns ROCE	0.0% 3.8% 1.1%	59.9% 3.7% 9.1%	10.5% 13.6%	1.3% 14.2%	3.9% 14.8%	3.9% 14.8%
Returns ROCE ROE	0.0% 3.8% 1.1% 0.3%	59.9% 3.7% 9.1% 8.2%	10.5% 13.6% 11.8%	1.3% 14.2% 13.2%	3.9% 14.8% 14.0%	3.9% 14.8% 14.0%
Returns ROCE ROE Adjusted FCF yield	0.0% 3.8% 1.1% 0.3% 3.5%	59.9% 3.7% 9.1% 8.2% 7.9%	10.5% 13.6% 11.8% 7.6%	1.3% 14.2% 13.2% 6.6%	3.9% 14.8% 14.0% 7.3%	3.9% 14.8% 14.0% 7.8%
Returns ROCE ROE Adjusted FCF yield Dividend yield	0.0% 3.8% 1.1% 0.3% 3.5% 0.0%	59.9% 3.7% 9.1% 8.2% 7.9% 1.4%	10.5% 13.6% 11.8% 7.6% 2.4%	1.3% 14.2% 13.2% 6.6% 2.9%	3.9% 14.8% 14.0% 7.3% 3.3%	3.9% 14.8% 14.0% 7.8% 3.5%
Returns ROCE ROE Adjusted FCF yield Dividend yield DPS	0.0% 3.8% 1.1% 0.3% 3.5% 0.0% 0.0	59.9% 3.7% 9.1% 8.2% 7.9% 1.4% 0.8	10.5% 13.6% 11.8% 7.6% 2.4% 1.3	1.3% 14.2% 13.2% 6.6% 2.9% 1.6	3.9% 14.8% 14.0% 7.3% 3.3% 1.8	3.9% 14.8% 14.0% 7.8% 3.5% 1.9
Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported	0.0% 3.8% 1.1% 0.3% 3.5% 0.0% 0.0 0.04	59.9% 3.7% 9.1% 8.2% 7.9% 1.4% 0.8 1.29	10.5% 13.6% 11.8% 7.6% 2.4% 1.3 2.01	1.3% 14.2% 13.2% 6.6% 2.9% 1.6 2.38	3.9% 14.8% 14.0% 7.3% 3.3% 1.8 2.68	3.9% 14.8% 14.0% 7.8% 3.5% 1.9 2.83
Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares	0.0% 3.8% 1.1% 0.3% 3.5% 0.0% 0.0	59.9% 3.7% 9.1% 8.2% 7.9% 1.4% 0.8	10.5% 13.6% 11.8% 7.6% 2.4% 1.3	1.3% 14.2% 13.2% 6.6% 2.9% 1.6	3.9% 14.8% 14.0% 7.3% 3.3% 1.8	3.9% 14.8% 14.0% 7.8% 3.5% 1.9 2.83
Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares Valuation ratios	0.0% 3.8% 1.1% 0.3% 3.5% 0.0% 0.0 0.04 83.9	59.9% 3.7% 9.1% 8.2% 7.9% 1.4% 0.8 1.29 83.9	10.5% 13.6% 11.8% 7.6% 2.4% 1.3 2.01 83.9	1.3% 14.2% 13.2% 6.6% 2.9% 1.6 2.38 83.9	3.9% 14.8% 14.0% 7.3% 3.3% 1.8 2.68 83.9	3.9% 14.8% 14.0% 7.8% 3.5% 1.9 2.83 83.9
Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares Valuation ratios P/BV	0.0% 3.8% 1.1% 0.3% 3.5% 0.0% 0.0 0.04 83.9 3.7	59.9% 3.7% 9.1% 8.2% 7.9% 1.4% 0.8 1.29 83.9 3.4	10.5% 13.6% 11.8% 7.6% 2.4% 1.3 2.01 83.9 3.2	1.3% 14.2% 13.2% 6.6% 2.9% 1.6 2.38 83.9 3.0	3.9% 14.8% 14.0% 7.3% 3.3% 1.8 2.68 83.9 2.8	3.9% 14.8% 14.0% 7.8% 3.5% 1.9 2.83 83.9 2.7
Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares Valuation ratios P/BV EV/sales	0.0% 3.8% 1.1% 0.3% 3.5% 0.0% 0.0 0.04 83.9 3.7 11.9	59.9% 3.7% 9.1% 8.2% 7.9% 1.4% 0.8 1.29 83.9 3.4 6.6	10.5% 13.6% 11.8% 7.6% 2.4% 1.3 2.01 83.9 3.2 4.7	1.3% 14.2% 13.2% 6.6% 2.9% 1.6 2.38 83.9 3.0 4.2	3.9% 14.8% 14.0% 7.3% 3.3% 1.8 2.68 83.9 2.8 4.0	3.9% 14.8% 14.0% 7.8% 3.5% 1.9 2.83 83.9 2.7 3.8
Returns ROCE ROE Adjusted FCF yield Dividend yield DPS EPS reported Average number of shares Valuation ratios P/BV	0.0% 3.8% 1.1% 0.3% 3.5% 0.0% 0.0 0.04 83.9 3.7	59.9% 3.7% 9.1% 8.2% 7.9% 1.4% 0.8 1.29 83.9 3.4	10.5% 13.6% 11.8% 7.6% 2.4% 1.3 2.01 83.9 3.2	1.3% 14.2% 13.2% 6.6% 2.9% 1.6 2.38 83.9 3.0	3.9% 14.8% 14.0% 7.3% 3.3% 1.8 2.68 83.9 2.8	3.9% 14.8% 14.0% 7.8% 3.5% 1.9 2.83

Preview / Review - 21.08.2024



Disclosures

Disclosures regarding research publications of NuWays AG pursuant to section 85 of the German Securities Trading Act (WpHG)

Indication of conflict of interest

It is essential that any research recommendation is fairly presented and discloses interests of indicates relevant conflicts of interest. Pursuant to section 85 of the German Securities Trading Act (WpHG) a research report has to point out possible conflicts of interest in connection with the analysed company. A conflict of interest is presumed to exist in particular if NuWays AG

- (1) or any other person belonging to the same group with it was part of a consortium within the past twelve months that issued the financial instruments of the analysed company by way of a public offer.
- (2) or any other person belonging to the same group with it has entered into an agreement on the production of the research report with the analysed company.
- (3) or any other person belonging to the same group with it has been party to an agreement on the provision of investment banking services with the analysed company or have received services or a promise of services under the term of such an agreement within the past twelve month.
- (4) The analysed company holds 5% or more of the share capital of NuWays AG.
- (5) holds (a) a net short position or (b) a net long position of 0.5% of the outstanding share capital of the analysed company.
- (6) or any other person belonging to the same group with it is a market maker or liquidity provider in the financial instruments of the issuer.
- (7) or the analyst has any other significant financial interests relating to the analysed company such as, for example, exercising mandates in the interest of the analysed company.
- (8) The research report has been made available to the analysed company prior to its publication. Thereafter, only factual changes have been made to the report.

Conflicts of interest that existed at the time when this research report was published:

Company	Disclosures
Flughafen Wien AG	2

Historical target price and rating changes for Flughafen Wien AG

Company	Date	Analyst	Rating	Target Price	Close
Flughafen Wien AG	12.07.2024	Wendisch, Henry	Hold	EUR 59.00	EUR 50.20
	13.03.2024	Wendisch, Henry	Hold	EUR 58.00	EUR 50.20
	28.02.2024	Wendisch, Henry	Hold	EUR 57.00	EUR 50.00
	18.01.2024	Wendisch, Henry	Hold	EUR 52.00	EUR 49.55
	16.11.2023	Wendisch, Henry	Hold	EUR 46.00	EUR 49.70

Preview / Review - 21.08.2024

1. General Information/Liabilities

This research report has been produced for the information purposes of institutional investors only, and is not in any way a personal recommendation, offer or solicitation to buy or sell the financial instruments mentioned herein. The document is confidential and is made available by NuWays AG exclusively to selected recipients in the European Union (EU) or, in individual cases, also in other countries. It is not allowed to pass the research report on to persons other than the intended recipient without the permission of NuWays AG. Reproduction of this document, in whole or in part, is not permitted without prior permission NuWays AG. All rights reserved.

Under no circumstances shall NuWays AG, any of its employees involved in the preparation, have any liability for possible errors or incompleteness of the information included in this research report – neither in relation to indirect or direct nor consequential damages. Liability for damages arising either directly or as a consequence of the use of information, opinions and estimates is also excluded. Past performance of a financial instrument is not necessarily indicative of future performance.

2. Responsibilities

This research report was prepared by the research analyst named on the front page (the "Producer"). The Producer is solely responsible for the views and estimates expressed in this report. The report has been prepared independently. The content of the research report was not influenced by the issuer of the analysed financial instrument at any time. It may be possible that parts of the research report were handed out to the issuer for information purposes prior to the publication without any major amendments being made thereafter.

3. Organisational Requirements

NuWays AG took internal organisational and regulative precautions to avoid or accordingly disclose possible conflicts of interest in connection with the preparation and distribution of the research report. All members of NuWays AG involved in the preparation of the research report are subject to internal compliance regulations. No part of the Producer's compensation is directly or indirectly related to the preparation of this financial analysis. In case a research analyst or a closely related person is confronted with a conflict of interest, the research analyst is restricted from covering this company.

4. Information Concerning the Methods of Valuation/Update

The determination of the fair value per share, i.e. the price target, and the resultant rating is done on the basis of the adjusted free cash flow (adj. FCF) method and on the basis of the discounted cash flow – DCF model. Furthermore, a peer group comparison is made.

The adj. FCF method is based on the assumption that investors purchase assets only at a price (enterprise value) at which the operating cash flow return after taxes on this investment exceeds their opportunity costs in the form of a hurdle rate of 7.5%. The operating cash flow is calculated as EBITDA less maintenance capex and taxes.

Within the framework of the DCF approach, the future free cash flows are calculated initially on the basis of a fictitious capital structure of 100% equity, i.e. interest and repayments on debt capital are not factored in initially. The adjust-



ment towards the actual capital structure is done by discounting the calculated free cash flows with the weighted average cost of capital (WACC), which takes into account both the cost of equity capital and the cost of debt. After discounting, the calculated total enterprise value is reduced by the interest-bearing debt capital in order to arrive at the equity value.

NuWays AG uses the following three-step rating system for the analysed companies:

Buy: Sustainable upside potential of more than 20% within 12 months

Sell: Sustainable downside potential of more than 20% within 12 months.

Hold: Upside/downside potential is limited. No immediate catalyst visible.

The decision on the choice of the financial instruments analysed in this document was solely made by NuWays AG. The opinions and estimates in this research report are subject to change without notice. It is within the discretion of NuWays AG whether and when it publishes an update to this research report, but in general updates are created on a regular basis, after 6 months at the latest. A sensitivity analysis is included and published in company's initial studies.

5. Major Sources of Information

Part of the information required for this research report was made available by the issuer of the financial instrument. Furthermore, this report is based on publicly available sources (such as, for example, Bloomberg, Reuters, VWD-Trader and the relevant daily press) believed to be reliable. NuWays AG has checked the information for plausibility but not for accuracy or completeness.

6. Competent Supervisory Authority

NuWays AG is an affiliated company of Hauck Aufhäuser Lampe Privatbank AG which is under supervision of the BaFin – German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht), Graurheindorfer Straße 108, 53117 Bonn and Marie-Curie-Straße 24 – 28, 60439 Frankfurt a.M.

7. Specific Comments for Recipients Outside of Germany

This research report is subject to the law of the Federal Republic of Germany and the European Union (EU). The distribution of this information to other states in particular to the USA, Canada, Australia and Japan may be restricted or prohibited by the laws applicable within this state. If this communication is distributed in the United Kingdom it is solely directed at (i) investment professionals as defined in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "FPO") or (ii) high net-worth entities as defined in article 49 of the FPO. This document should not be distributed or forwarded, either directly or indirectly, to any other individuals.

8. Miscellaneous

According to Article 4(1) No. i of the delegated regulation 2016/958 supplementing regulation 596/2014 of the European Parliament, further information regarding investment recommendations of the last 12 months are published under: www.nuways-aq.com

Date of publication creation: 21/08/2024 07:43 AM Date of publication dissemination: 21/08/2024 07:43 AM

Preview / Review - 21.08.2024



Contacts

NuWays AG

Mittelweg 16-17 20148 Hamburg Germany

+49 170 119 8648 info@nuways-ag.com www.nuways-ag.com



Christian Sandherr Co-CEO/Analyst

christian.sandherr@nuways-ag.com



Frederik Jarchow Co-CEO/Analyst

frederik.jarchow@nuways-ag.com



Philipp Sennewald

philipp.sennewald@nuways-ag.com



Mark Schüssler Analyst

mark-hendrik.schuessler@nuways-ag.com



Henry Wendisch Analyst

henry.wendisch@nuways-ag.com



Konstantin Völk Analyst

konstantin.voelk@nuways-ag.com

Find us on Social Media





LinkedIn

